



Top 10 Signs

YOUR BUSINESS NEEDS
OPERATIONAL HELP

CHECKLIST

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Running a growing business is exciting. If your operations, though, aren't keeping up, growth can quickly become chaos. Use this checklist to assess whether your business might benefit from operational support or leadership.

- You're constantly putting out fires.** Your day is spent reacting to problems instead of leading strategically.
- Key processes live in your head or another team member's.** There's little documentation, and if one person leaves, everything stalls.
- Projects stall or miss deadlines.** You have great ideas but execution is inconsistent or slow.
- Team members aren't clear on who's responsible for what.** Confusion about roles leads to missed tasks and overlapping efforts.
- You lack visibility into performance metrics.** You can't easily track KPIs, financial trends, or team productivity.
- The business relies too heavily on you (founder/ owner).** Decisions bottleneck at the top and you feel unable to step away.
- You've outgrown your systems and workflows.** What worked when you were a small organization no longer supports your current scale.
- Hiring and onboarding feels chaotic.** New hires struggle to get up to speed, and turnover may be rising.
- Clients or customers are noticing inconsistencies.** Delivery or communication issues are starting to affect satisfaction or retention.
- You know what needs to change but can't find the time or team to do it.** There's a vision but no one dedicated to putting it into action.

*****Checked 3 or more boxes?*****

It might be time for Fractional COO support to turn strategy into systems, reduce chaos, and build a business that runs smoothly.